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Charity Navigator,  
the nation's largest  
charity evaluator,  
named MacPhail  
one of the "Top  
10 Outstanding  
Music Education  
Organizations" in  
the country.

Cover:  
MacPhail Community Youth Choir  
Members, photo by Kris Drake

Dear Friends,

For 111 years students have been building and honing their musical talents at MacPhail. They bring passion, flair and musical curiosity to our community for us to enjoy in both expected and unexpected places. It is a privilege to share with you the MacPhail Center for Music annual report for our fiscal year 2018. **Where there is music, there is MacPhail.**



Kyle Carpenter



Tom Abood

**MacPhail Suzuki Talent Education** and **Sing Play Learn with MacPhail®**, two of MacPhail's flagship programs, celebrated significant milestones last year. For 50 years students have been introduced to music through these nationally recognized programs. Watch for the results later this year, when our multi-year research study on the benefits of music in early childhood development will be released.

**MacPhail School and Community Partnerships** engaged 9,000 students from across Minnesota in music learning.

- EXPO Elementary, a St. Paul public school, provides general music for all students through a MacPhail partnership. Students were introduced to songwriting in 2018 and are now also exploring music of different cultures through Korean drumming.
- The MacPhail North Side Youth Orchestra (MNYO) capped off its second year with a performance at Orchestra Hall. After a week-long summer camp, MNYO members played for National Night Out events in and around north Minneapolis.
- Students at Willmar Public High School, MacPhail's largest live online

partner, saw the results that access to high quality instrumental specialists could have on their performance. According to Willmar High School Band Director, Bryan Mara, "Living in a poor rural Minnesota district, our students do not have ready access to high quality and knowledgeable private instrumental teachers. MacPhail levels the playing field for these kids by providing excellent teachers digitally."

- Individual and Group Instruction** continued to be cornerstones of MacPhail's mission.
- Six MacPhail teens made it to the final round of the Classical MPR Varsity competition. Four composition students made it to the Featured Composer round. Four of the seven spots in the final competition were claimed by MacPhail students and earned performances on the University of Minnesota campus at Ted Mann Concert Hall.
  - Eighth grader Kemunto Onchera, MacPhail National Flute Association Scholarship recipient, was also presented with a new high-quality instrument by the NFA.

MacPhail access sites expanded. Our Apple Valley operation moved to a larger space better suited to supporting the full range of MacPhail programming. The Hormel Foundation and Austin Public Schools approved a \$12 million grant for a new music facility with dedicated space for MacPhail.

And, finally, MacPhail by the numbers – 230 teaching artists worked with 16,000 students. Through fiscally responsible programming and management, MacPhail ended the year with a balanced operating budget. Thanks to your support, MacPhail allocated \$1.2 million in aid to students and partners.

All of this is accomplished through your generous support. We are so grateful for your commitment to music learning. Thank you for playing your part in the MacPhail community. Keep your ears tuned and your hearts open, you never know where you might hear music by MacPhail.

Gratefully,

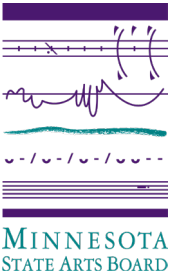
Kyle Carpenter  
Chief Executive Officer

Tom Abood  
Chair, Board of Directors

MacPhail extends special thanks to the following institutional supporters:

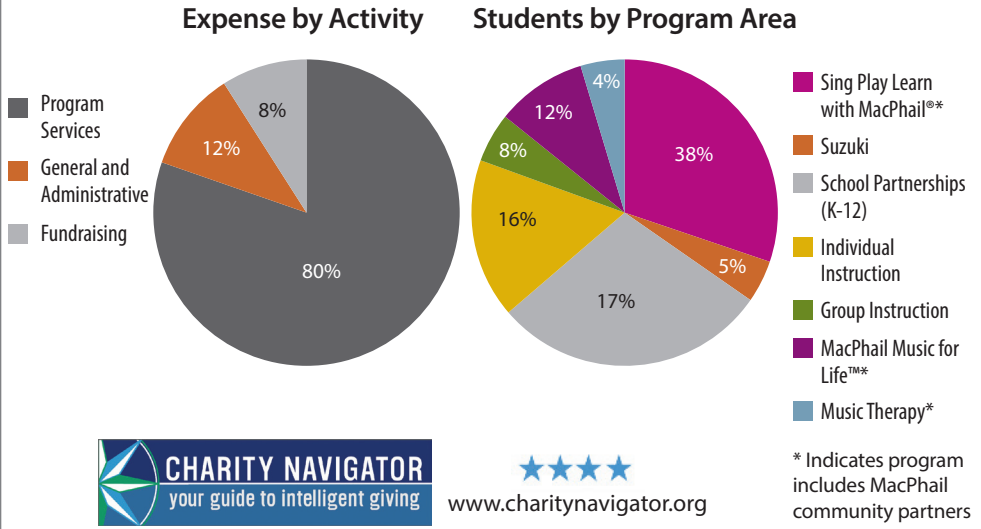


THE MCKNIGHT FOUNDATION



This activity is made possible by the voters of Minnesota through a Minnesota State Arts Board Operating Support grant, thanks to a legislative appropriation from the arts and cultural heritage fund.

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MacPhail Center for Music Financials  
Summary as of August 31, 2018 (Consolidated, All Funds)

Cash and Investments	\$ 9,163,074
Contributions and Grants Receivable	\$ 1,587,652
Property and Equipment (net)	\$ 17,519,994
Other Assets	\$ 483,541
<b>TOTAL ASSETS</b>	<b>\$ 28,754,261</b>

Liabilities - General	\$ 1,440,883
Liabilities - Notes Payable	\$ 433,333
Net Assets	\$ 26,880,095
<b>TOTAL LIABILITIES &amp; NET ASSETS</b>	<b>\$ 28,754,261</b>

<b>SUMMARY FOR FISCAL YEAR ENDED AUGUST 31<sup>ST</sup>, 2018</b>	
<b>SUPPORT &amp; REVENUE</b>	
Tuition and Fees	\$ \$7,643,721
Contributions	\$ \$3,681,518
Miscellaneous Income	\$ 282,105
<b>TOTAL SUPPORT &amp; REVENUE</b>	<b>\$ 11,607,344</b>

<b>EXPENSES</b>	
Program Services	\$ 8,856,531
General and Administrative	\$ 1,311,134
Fundraising	\$ 916,108
<b>TOTAL EXPENSES</b>	<b>\$ 11,083,773</b>

<b>INCREASE IN NET ASSETS</b>	<b>\$ 523,571</b>
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For a copy of the audited financial statements or Form 990, send requests in writing to:  
MacPhail Center for Music • 501 South Second Street, Minneapolis, MN 55401  
Please see [macphail.org](http://macphail.org) for complete donor list.